

## TenJet Percutaneous Tenotomy System

Product Name	Catalog Number	List Price
TenJet Single Use Hand Piece	76000	\$750
HydroCision Power Console	52700	\$7,500



TenJet Hand Piece (76000)

### Included With Each TenJet Hand Piece (76000)

- Transparent Dressing
- Wound Closure Strips
- Gauze
- Probe Cover with Gel
- Scalpel #11
- Needle 23G x 1.5"
- Syringe 10cc
- Chloraprep 3ml



HydroCision Power Console (52700)

### 1 Placement Option

- HydroCision power console is placed with a minimum initial purchase of 6 TenJet hand pieces.
- A minimum of 36 TenJet hand pieces are purchased over 18 months (2 per month).
- The console title is transferred at the end of 18 months.

### 2 Purchase Option

- The HydroCision power console is purchased at a 47% discount along with a minimum purchase of 6 TenJet hand pieces.
- The console title is transferred at the time of purchase.

### 3 Rental Option

- Rent the HydroCision power console for \$200 a month for 36 months.
- No minimum purchase of hand pieces required.
- The console title is transferred at the end of 36 months.

## TenJet Financial Analysis

	1 Placement	2 Purchase	3 Rental
Term Length	18 Months	None	36 Months
Initial TenJet Hand Piece Purchase Quantity	6	6	0
TenJet Hand Piece Unit Price	\$850*	\$750	\$750
HydroCision Power Console Cost	\$0	\$4,000	\$200
Initial Total Investment To Earn Console Placement	\$5,100	\$8,500	\$200
Total Cost of Console Over Term	\$3,600	\$4,000	\$7,200

\* \$850 for the first 36 TenJet hand pieces purchased. Then \$750 on all subsequent purchases.